

# POST SHOW REPORT

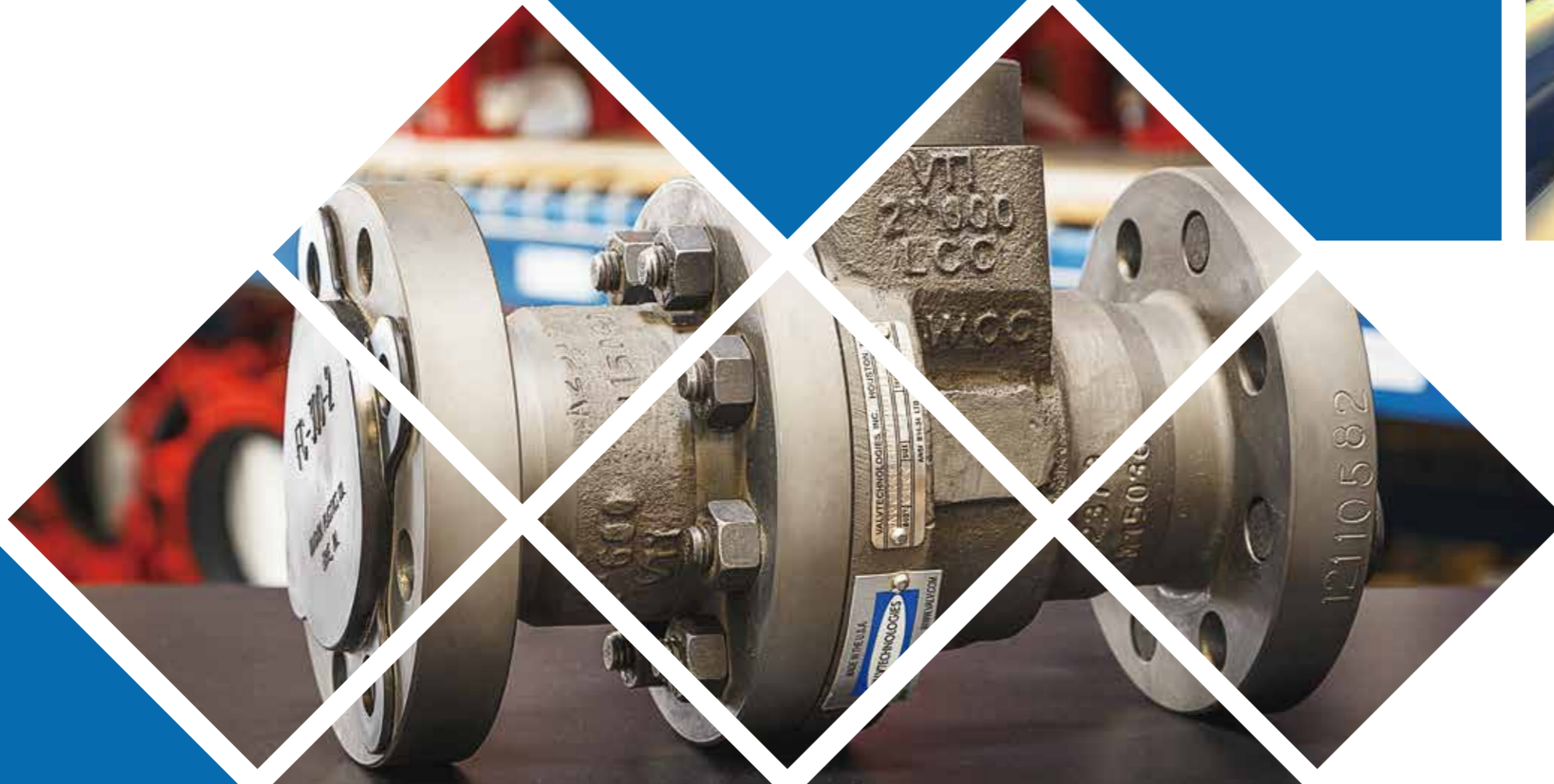
## 2018

Presented and supported By



**PVPC EXPO**  
MARCH 28-29, 2018  
ABU DHABI

The 3<sup>rd</sup> International Pumps, Valves,  
Pipes and Compressors Industrial  
Exhibition and Conference



## PVPC EXPO

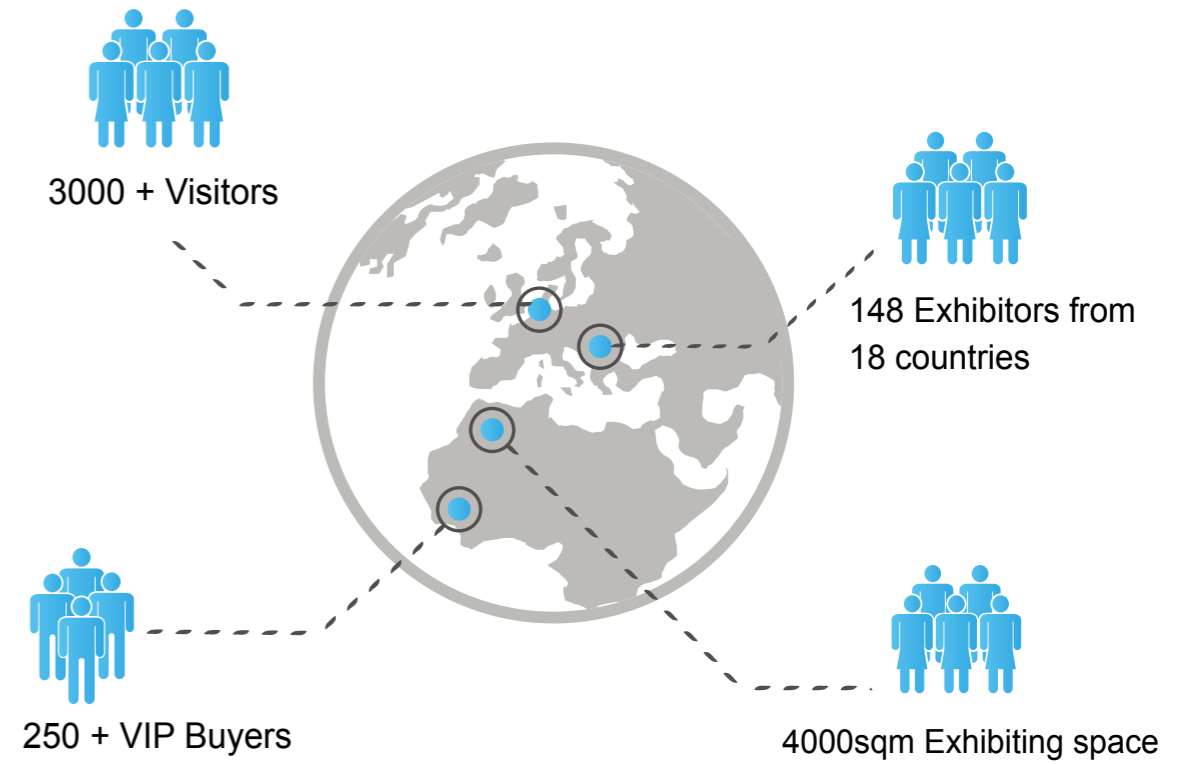
The 3<sup>rd</sup> International Pumps, Valves, Pipes and Compressors industrial exhibition and conference is the only professional exhibition and conference in the Middle East focus on the purchasers and suppliers' technology communication and cooperation of this field, which was held on 28-29, March, 2018, Abu Dhabi.

By organizing several pumps, valves, pipes, and compressors special seminars and precise clients invitations, PVPC EXPO will help all the exhibitors to establish cooperation opportunities who're eager to develop the Middle East market, participating PVPC EXPO together with world-class enterprises will strengthen their brand image sufficiently.



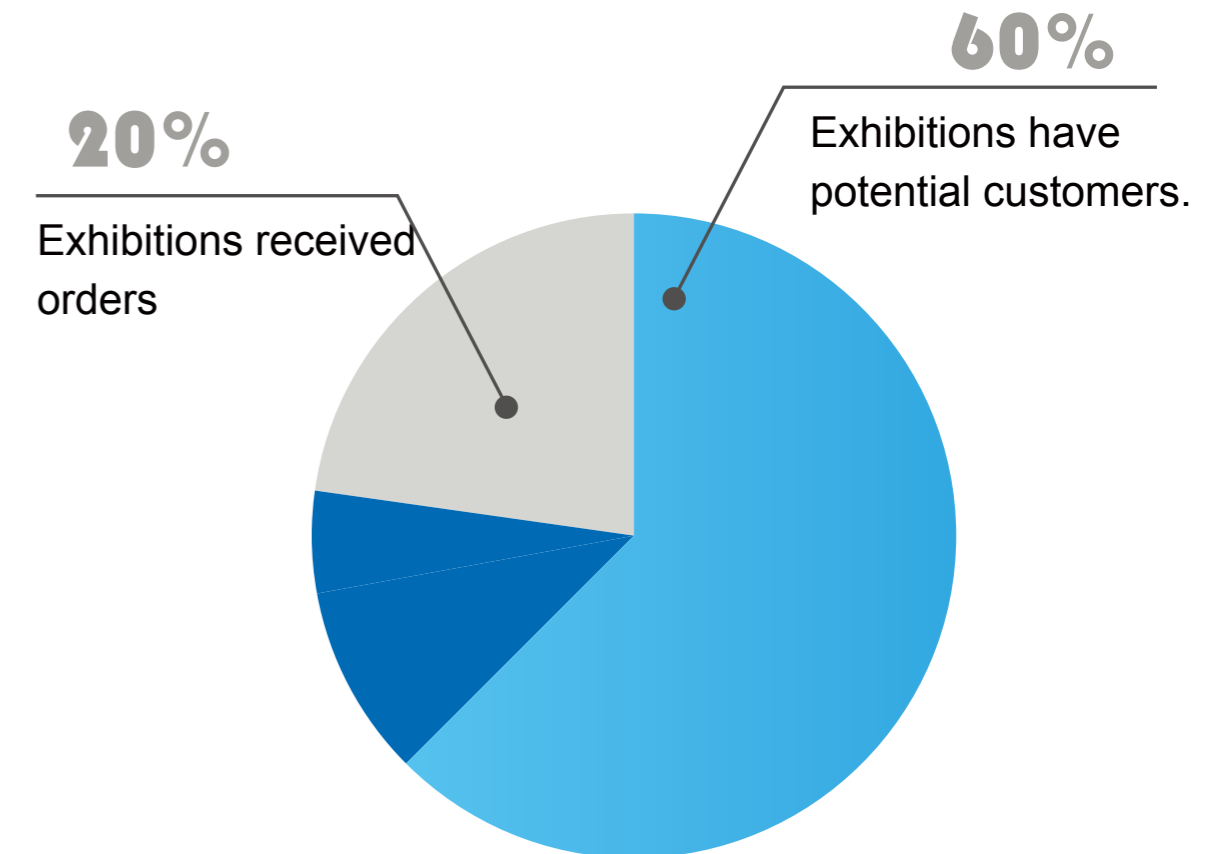
# Key Statistics

148 exhibitors participating in our exhibition and acquiring the space of more than 4000sqm made this edition a success.



With the high-profile clientele like NEWAY, GECO, BEEAH, Hepworth, Al-Wasail, GCG, NAFFCO the turnover of the show was better than expected.

According to the statistics recorded by the third party, near 20% of exhibitors received orders, in addition, 60% of exhibitors have interested customers.



## Leading business platform industry sectors

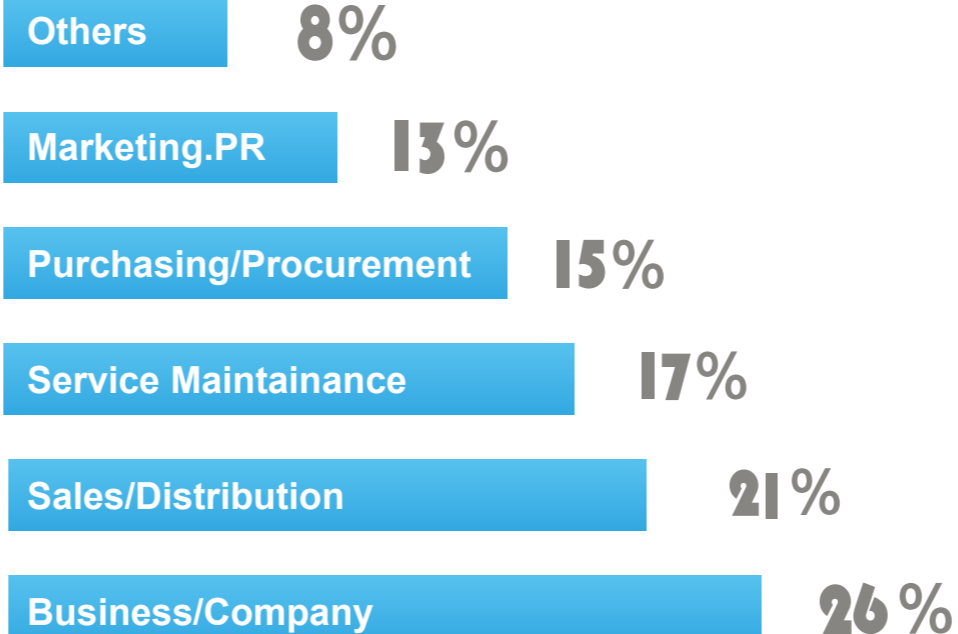
- Oil and gas industry, Petrochemistry
- Water and wastewater management
- Chemical industry
- On shore and offshore industry
- Power plant technology

## Focal points

- Valves, fittings
- Actuators and positioners
- Pumps
- Compressors
- Engineering services
- Software
- Measuring and control technology
- Associations, publishers
- Suppliers, service, support and consultancy



## Area of responsibility



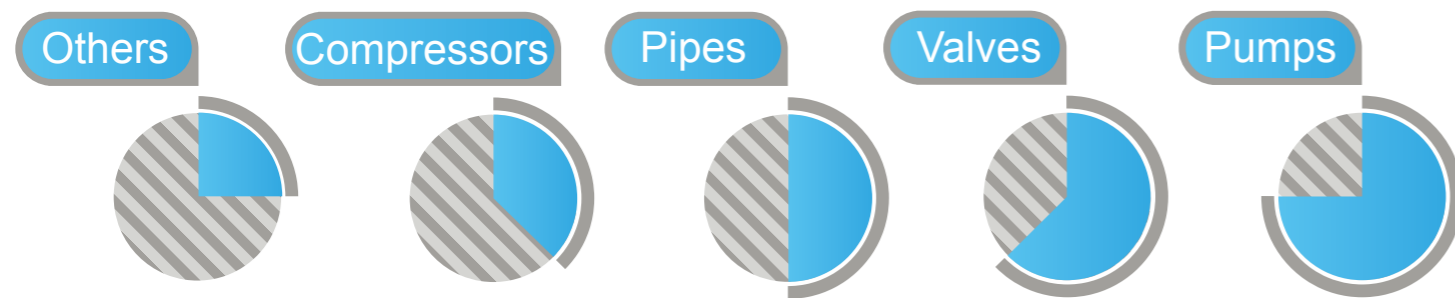
## Top Visitors Companies Types

- Oil and Gas Production/ Operation Companies
- Oilfield Service Companies
- Drilling Companies
- Pipeline/ Transportation
- Engineering/ Construction Companies
- Water Treatment Companies
- Trade Agent
- Government

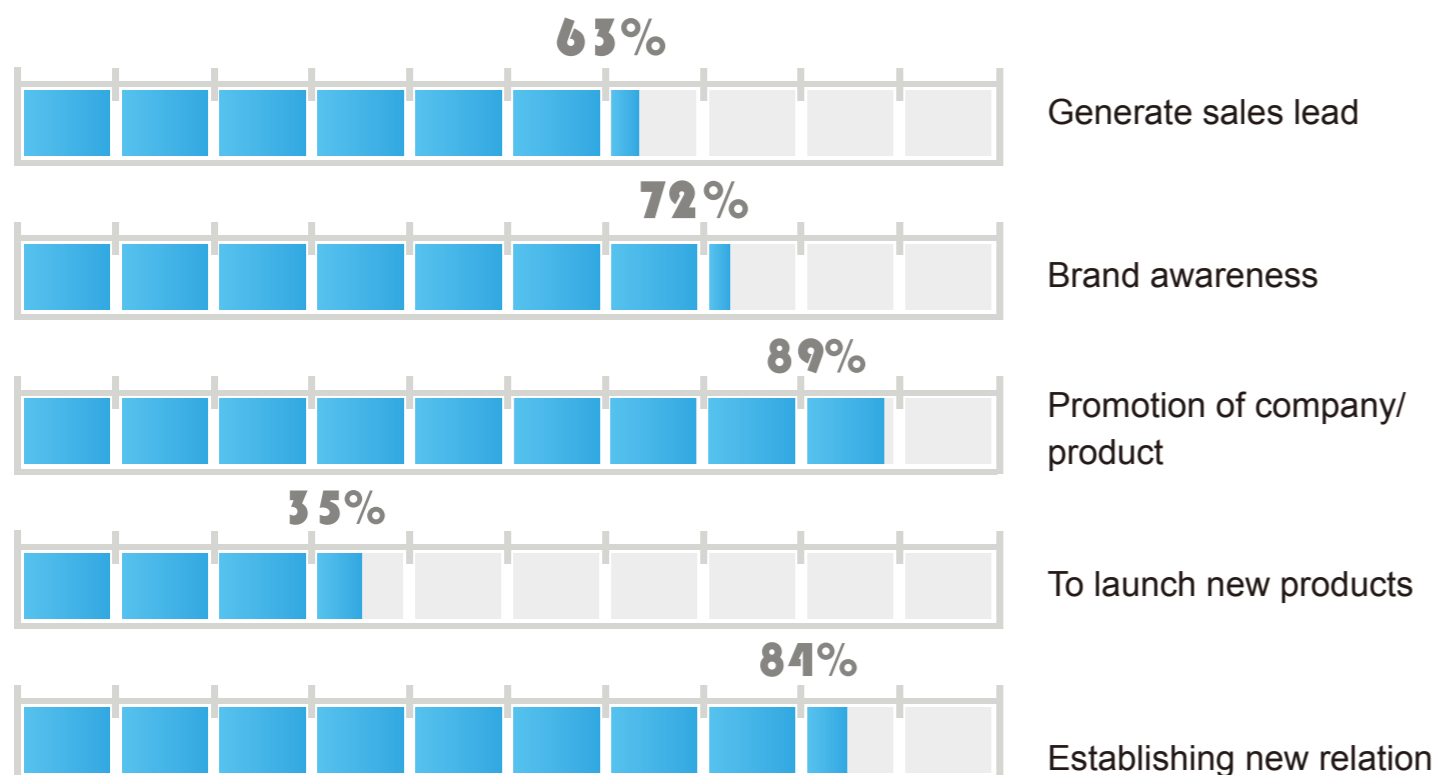




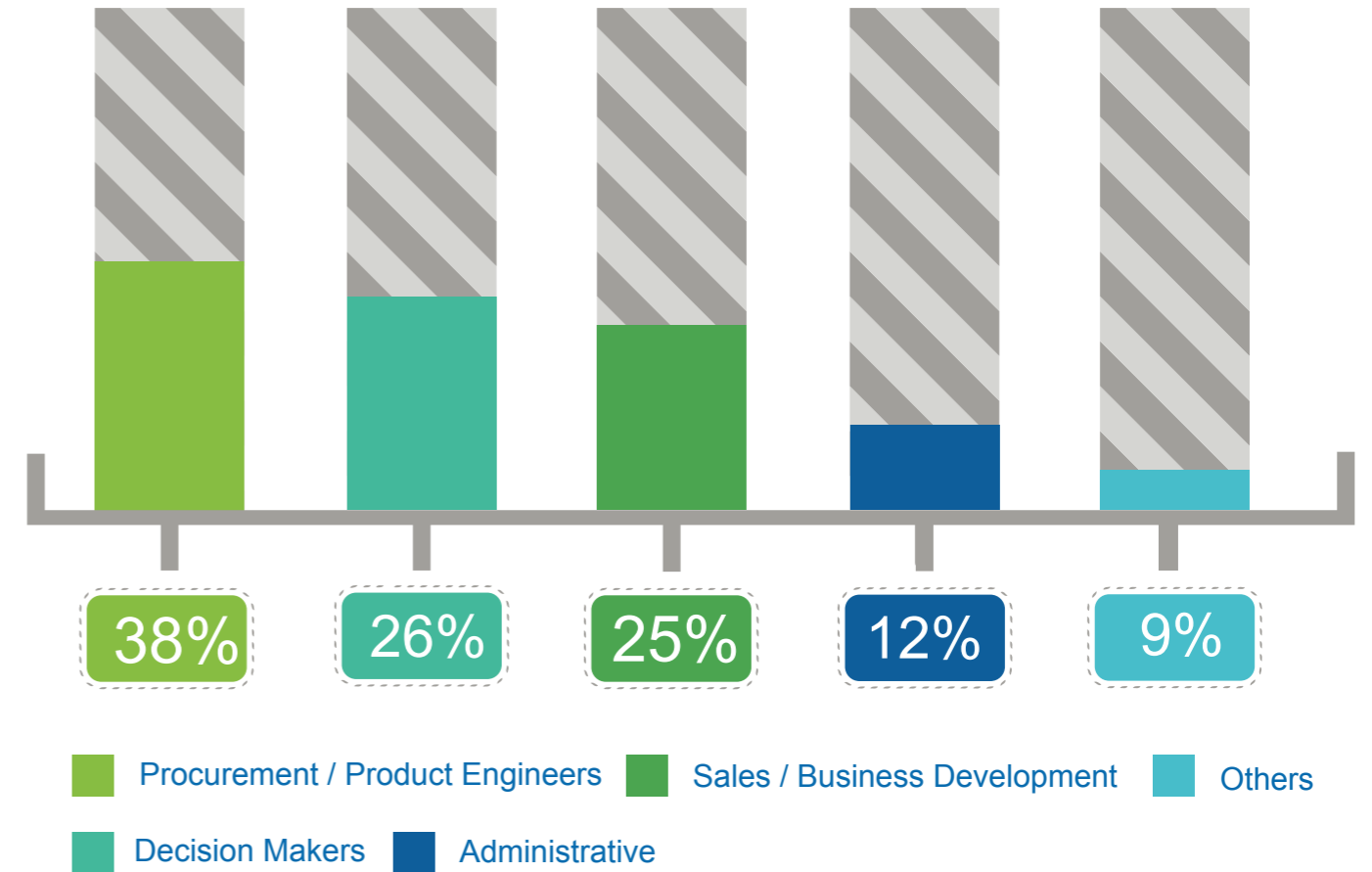
## Exhibits Statistics



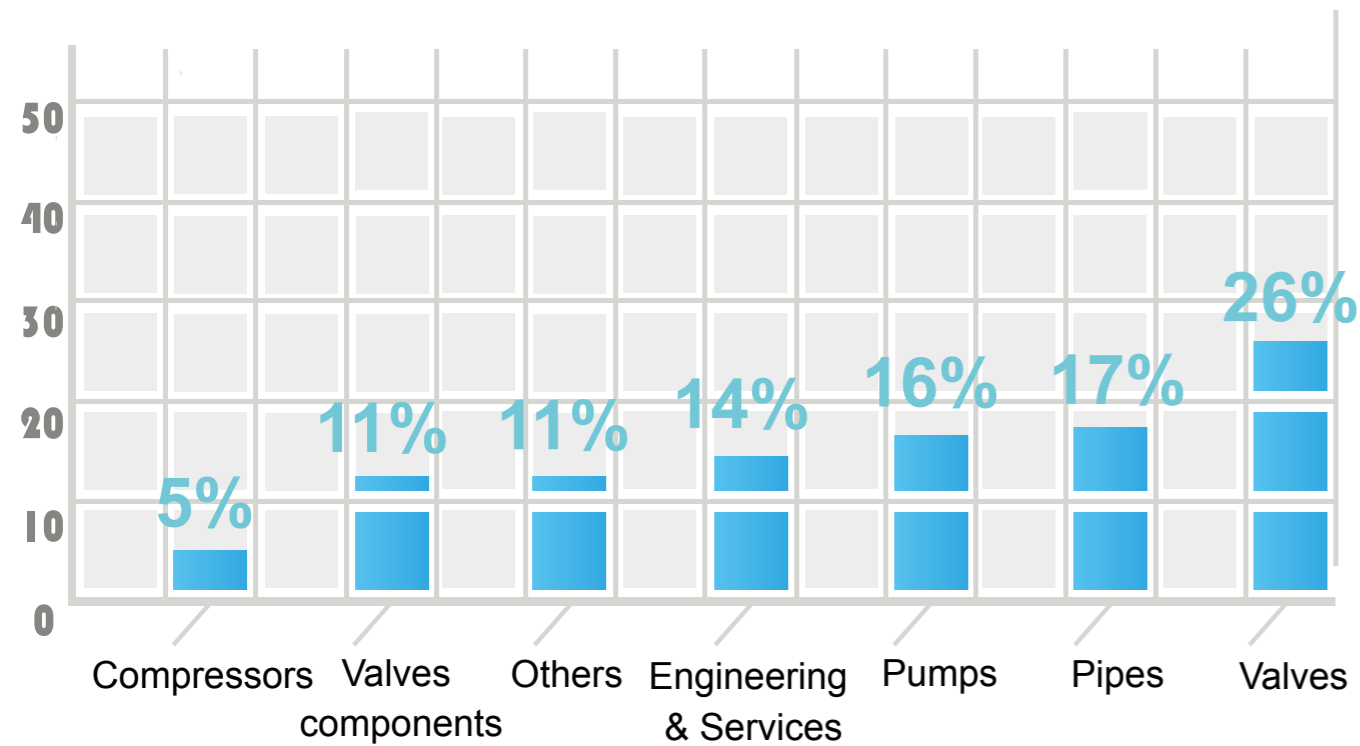
## Exhibitor Objective



## Visitor's Profile



## Visitor's Profile



## Meed Conference

With the collaboration with MEED, held the latest editions of its monthly subscriber briefing series.

The briefings aim to provide MEED subscribers and the participants of the show with an exclusive, live update on the outlook for the regional market, and the opportunity to make new contacts and do some high-level networking with industry peers.

More than 250 VC, C-level Management attended the two Abu Dhabi events, which were held in conjunction with PVPC Expo 2018, an international exhibition of pumps, valves, pipes and compressors held every year in the emirate. The attendees represented a cross section of companies from across Abu Dhabi's construction and oil and gas sectors, and their responses to MEED's questions provided some useful insights into the state of play in the Abu Dhabi market.



# Comments by Exhibitors

“The overall experience was indeed great. Being on the show really helped us achieved our target which was knowing the market and putting our brand name out there and establish good B2B relation with other exhibitors” By **Kevin Reina** Sales manager Eco innovative

“Been here was a pleasant surprise, it went better than expected though the footfall was not great on the second day but the quality of visitors helped us to generate few solid sales lead, Thank you PVPC” By **Rashid** Senior BDM SERGAS

“Being the regular of the show this year PVPC shown great progress in term of visitor and exhibitors, which clearly has added great value in the show and made over whole experience worth a while. Overall it was a great experience and an excellent show” By **Hussam** Marketing Manager Al-Wasail



# Comments By Visitors

“A small quality show which focus on the industry of pumps and valves. I am impressed by the exhibitor’s profile and MEED event”

“The exhibition was fresh and exciting and the target audience is just I was looking for. It was worth my time attending PVPC.”

“A great show. Got to meet some potential clients who showed promising business aspects”

